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LENDER NEWS

A Publication of the Des Moines District Office and Cedar Rapids Branch Office

SPECIAL EDITION

End of Fiscal Year 2005

From the Desk of Joseph M. Folsom, District Director – Fiscal Year 2005 has ended and we'd like to thank all of our lending partners for their assistance in providing financing to Iowa's small businesses.

A total of 917 loans for \$197.4 million were approved and are listed below by the number of loans made by each lender. We thank you for a great FY 2005 and look forward to working with you in the new Fiscal Year!

FY 2005 Des Moines District Office Loan Approvals

(Includes Cedar Rapids Branch Office)

LENDER NAME	LOCATION	#LOANS	\$AMOUNT
WELLS FARGO BANK NA	IOWA	57	\$8,170,100
U.S. BANK NA	IOWA	55	\$2,733,400
FIRST AMERICAN BANK	FORT DODGE	42	\$17,506,500
SIOUXLAND ECONOMIC DEVEL CORP	SIOUX CITY	40	\$13,878,000
CAPITAL ONE FED. SAVINGS BK	VIRGINIA	37	\$1,600,000
IOWA BUSINESS GROWTH COMPANY	JOHNSTON	33	\$18,748,000
CEDAR RAPIDS BK & TR CO	CEDAR RAPIDS	32	\$4,527,800
QUAD CITY BK & TR CO	BETTENDORF	19	\$4,190,400
GATEWAY STATE BANK	CLINTON	17	\$5,129,700
BLACK HAWK CO ECON. DEV.	WATERLOO	16	\$5,686,000
FIRST BANK	WEST DES MOINES	15	\$4,252,400
IOWA STATE BANK	DES MOINES	14	\$3,849,600
FIRST FEDERAL BANK	SIOUX CITY	14	\$3,000,100
HEDRICK SAVINGS BANK	OTTUMWA	14	\$1,105,500
WEST BANK	WEST DES MOINES	13	\$2,197,500
NORTHWEST BANK & TRUST CO.	DAVENPORT	13	\$966,200
FARMERS STATE BANK	MARION	13	\$835,800
GUARANTY BANK AND TRUST CO.	CEDAR RAPIDS	12	\$1,189,000
BANK OF AMERICA	IOWA	12	\$640,000
FIRST CENTRAL STATE BANK	DE WITT	11	\$1,163,400
E.C.I.A. BUSINESS GROWTH, INC.	DUBUQUE	10	\$4,780,000
IOWA STATE BANK	WAPELLO	10	\$393,000
CORP. FOR ECON. DEVELOPMENT	DES MOINES	9	\$2,573,000
GREAT WESTERN BANK	CLIVE	8	\$1,468,600
AMERICAN NATIONAL BANK	HOLSTEIN	8	\$963,500
IOWA ST. BK & TR CO	IOWA CITY	7	\$1,546,500
STATE CENTRAL BANK	KEOKUK	7	\$1,057,700
SMALL BUS. GROWTH CORP	ILLINOIS	6	\$2,934,000

POLK COUNTY BANK	JOHNSTON	6	\$1,898,200
CHARTER BANK	JOHNSTON	6	\$1,370,000
HILLS BANK AND TRUST COMPANY	HILLS	6	\$1,292,000
COMMUNITY NATIONAL BANK	WATERLOO	6	\$1,065,500
IOWA BANK	BELLEVUE	6	\$616,000
DUTRAC COMMUNITY CU	DUBUQUE	6	\$477,400
FIRST STATE BANK IOWA	NEW HAMPTON	5	\$1,533,000
BOONE BANK & TRUST CO.	BOONE	5	\$1,325,000
FIRST STATE BANK, CONRAD, IOWA	CONRAD	5	\$1,079,500
BUSINESS LOAN CENTER, LLC	FLORIDA	5	\$905,000
GREAT RIVER BANK & TRUST	DAVENPORT	5	\$686,400
COMMUNITY SAVINGS BANK	ROBINS	5	\$267,000
INNOVATIVE BANK	CALIFORNIA	5	\$40,000
COMMUNITY ST. BANK NATL ASSOC	ANKENY	4	\$2,794,000
COMM. FED. BANK A FED. SAVINGS	CEDAR RAPIDS	4	\$995,500
LIBERTY BANK, FSB	WEST DES MOINES	4	\$922,000
MIDWESTONE BANK & TRUST	OSKALOOSA	4	\$801,000
EAST DUBUQUE SAVINGS BANK	DUBUQUE	4	\$709,400
LINCOLN SAVINGS BANK	CEDAR FALLS	4	\$705,000
PEOPLES BANK	ROCK VALLEY	4	\$638,500
BANK IOWA	RED OAK	4	\$607,000
BANKERS TRUST CO. NA	CEDAR RAPIDS	4	\$485,000
NORTHWOODS STATE BANK	MASON CITY	4	\$470,516
NORTHWEST FEDERAL SVGS. BANK	SPENCER	4	\$453,100
COMMUNITY STATE BANK	INDIANOLA	4	\$398,000
SECURITY SAVINGS BANK	GOWRIE	4	\$138,000
CLARKE COUNTY STATE BANK	OSCEOLA	3	\$1,184,000
PILOT GROVE SAVINGS BANK	PILOT GROVE	3	\$1,045,000
ELGIN STATE BANK	ELGIN	3	\$876,500
THE NATIONAL BANK	BETTENDORF	3	\$864,000
STEARNS BK NATL ASSOC	MINNESOTA	3	\$790,600
MAQUOKETA STATE BANK	MAQUOKETA	3	\$641,000
CENTRAL BANK	STORM LAKE	3	\$568,000
FIRST NATIONAL BANK AMES, IOWA	AMES	3	\$525,000
JOHN DEERE COMMUNITY CU	WATERLOO	3	\$466,900
UNITED BANK OF IOWA	IDA GROVE	3	\$465,000
IOWA TRUST & SAVINGS BANK	EMMETSBURG	3	\$445,000
FREEDOM FINANCIAL BANK	WEST DES MOINES	3	\$414,500
AMES COMMUNITY BANK	AMES	3	\$380,000
FRONTIER BANK	ROCK RAPIDS	3	\$375,000
PRIMEBANK	LE MARS	3	\$361,200
CENTRAL STATE BANK	MUSCATINE	3	\$337,500
DUBUQUE BANK AND TRUST CO.	DUBUQUE	3	\$293,000
PEOPLES TRUST & SAVINGS BANK	ADEL	3	\$288,500
MIDSTATES BANK NATL ASSOC	HARLAN	3	\$285,000
HUMBOLDT TRUST & SAVINGS BANK	HUMBOLDT	3	\$282,000
HOUGHTON STATE BANK	RED OAK	3	\$270,000
COMMUNITY STATE BANK	SPENCER	3	\$255,000
IOWA SAVINGS BANK	CARROLL	3	\$243,000
PEOPLES SAVINGS BANK	INDIANOLA	3	\$231,000
TRI-COUNTY BANK & TRUST	CASCADE	3	\$204,000

COMMUNITY SAVINGS BANK	EDGEWOOD	3	\$175,000
BANK MIDWEST MINNESOTA IOWA NA	FAIRMONT	3	\$164,600
RANDOLPH STATE BANK	RANDOLPH	2	\$2,536,300
SAVINGS BANK	PRIMGHAR	2	\$2,150,000
IOWA TRUST AND SAVINGS BANK	CENTERVILLE	2	\$1,680,000
WAUKON STATE BANK	WAUKON	2	\$1,380,000
FARMERS TRUST & SAVINGS BANK	BUFFALO CENTER	2	\$770,000
LIBERTY NATIONAL BANK	SIOUX CITY	2	\$735,000
CIT SMALL BUS. LENDING CORP	TEXAS	2	\$648,000
HEARTLAND BANK	SOMERS	2	\$562,000
CITY STATE BANK	CENTRAL CITY	2	\$489,000
SECURITY STATE BANK OF SHELDON	SHELDON	2	\$475,000
1ST NATL BK - CEDAR FALLS	CEDAR FALLS	2	\$422,000
GLENWOOD STATE BANK	GLENWOOD	2	\$355,000
CLEAR LAKE BK & TR CO	CLEAR LAKE	2	\$296,200
MELVIN SAVINGS BANK	MELVIN	2	\$247,200
COMMUNITY BANK	MUSCATINE	2	\$243,000
CRESCO UNION SAVINGS BANK	CRESCO	2	\$231,800
CITY STATE BANK	NORWALK	2	\$197,500
CITIZENS FIRST BANK	CLINTON	2	\$196,000
HORIZON FEDERAL SAVINGS BANK	OSKALOOSA	2	\$194,000
COMM. FED. BANK A FED. SAVINGS	NEBRASKA	2	\$190,000
TITONKA SAVINGS BANK	TITONKA	2	\$181,000
FIRST NATL BK - MUSCATINE	MUSCATINE	2	\$172,900
BANKIOWA	CEDAR RAPIDS	2	\$163,500
CENTRAL BANK	SIOUX CITY	2	\$158,200
FARMERS & MERCHANTS SAVINGS BK	IOWA CITY	2	\$153,200
FIRST NATIONAL BANK OF OMAHA	NEBRASKA	2	\$140,000
SHELBY COUNTY STATE BANK	HARLAN	2	\$128,800
BURLINGTON BANK AND TRUST	BURLINGTON	2	\$113,500
FARMERS SAVINGS BK & TRUST-VIN	VINTON	2	\$110,000
COLLINS COMMUNITY CU	CEDAR RAPIDS	2	\$108,320
FIRST CITIZENS NATIONAL BANK	MASON CITY	2	\$99,500
CITIZENS STATE BANK	WAUKON	2	\$83,700
HERITAGE BANK NATL ASSOC	HOLSTEIN	2	\$76,500
CLINTON NATIONAL BANK	CLINTON	2	\$67,000
1ST NATL BK - AKRON	AKRON	2	\$45,000
PATRIOT BANK	GIBSON	1	\$2,000,000
CEDAR VALLEY BANK & TRUST	LA PORTE CITY	1	\$2,000,000
COMMUNITY SOUTH BANK	KNOXVILLE	1	\$1,870,000
TEMECULA VALLEY BANK	CALIFORNIA	1	\$1,725,000
SMALL BUS. LOAN SOURCE LLC	TEXAS	1	\$1,640,000
ASSOCIATED BANK NATL ASSOC	WISCONSIN	1	\$1,208,000
FIRST WESTERN SBLC, INC	TEXAS	1	\$1,119,000
MIDWESTONE BANK	BURLINGTON	1	\$1,100,000
COMMUNITY STATE BANK	WEST BRANCH	1	\$1,098,900
FIRST STATE BANK	LYNNVILLE	1	\$1,000,000
UNION STATE BANK	WINTERSET	1	\$987,000
METABANK	URBANDALE	1	\$905,000
IOWA STATE SAVINGS BANK	KNOXVILLE	1	\$550,000
WACHOVIA SBA LENDING, INC.	CALIFORNIA	1	\$510,000

FAMILY MERCHANTS BANK	CEDAR RAPIDS	1	\$450,000
THE STATE BANK OF TOLEDO	TOLEDO	1	\$430,000
NORTHEAST SECURITY BANK	SUMNER	1	\$415,000
FIRST FED. SAVINGS BK - IOWA	FORT DODGE	1	\$410,000
FIRST AMERICAN BANK	ILLINOIS	1	\$350,000
ZIONS FIRST NATIONAL BANK	UTAH	1	\$350,000
COMERICA BANK	CALIFORNIA	1	\$322,000
WASHINGTON STATE BANK	WASHINGTON	1	\$322,000
PEOPLES NATIONAL BANK	COUNCIL BLUFFS	1	\$302,500
CITIZENS STATE BANK	POCAHONTAS	1	\$300,000
CHEROKEE STATE BANK	CHEROKEE	1	\$279,000
VIKING STATE BANK & TRUST	DECORAH	1	\$250,000
HIAWATHA BK & TR CO	HIAWATHA	1	\$242,400
FAIRFAX STATE SAVINGS BANK	FAIRFAX	1	\$225,000
FIRST COMMUNITY BANK	KEOKUK	1	\$225,000
FIRST CENTRAL STATE BANK	ELDRIDGE	1	\$221,000
GARNAVILLO SAVINGS BANK	GARNAVILLO	1	\$218,000
FARMERS & MERCHANTS SAVINGS BK	MANCHESTER	1	\$212,000
FREMONT NATL BK & TR CO	FREMONT	1	\$187,500
EMMET COUNTY STATE BANK	ESTHERVILLE	1	\$160,000
FORT DES MOINES COMMUNITY BANK	DES MOINES	1	\$155,500
IOWA STATE BANK	CLARKSVILLE	1	\$150,000
AMER BANK NATL ASSOC	LE MARS	1	\$150,000
INDEPENDENCE BANK	RHODE ISLAND	1	\$150,000
ROLFE STATE BANK	ROLFE	1	\$150,000
FARMERS SAVINGS BANK	COLESBURG	1	\$150,000
1ST NATL BANK OELWEIN	OELWEIN	1	\$150,000
FARMERS STATE BANK	NORTHWOOD	1	\$146,500
1ST NATL BK - W. UNION	WEST UNION	1	\$143,254
GUTHRIE COUNTY STATE BANK	GUTHRIE CENTER	1	\$139,000
STATE SAVINGS BANK	CRESTON	1	\$135,000
VALLEY BANK & TRUST	MAPLETON	1	\$131,040
RIVER VALLEY CU	AMES	1	\$131,000
GREAT WESTERN BANK	NEBRASKA	1	\$125,000
BRIDGE COMMUNITY BANK	MOUNT VERNON	1	\$125,000
CENTRAL VALLEY BANK	OTTUMWA	1	\$125,000
FARMERS SAVINGS BK & TRUST-TRA	TRAER	1	\$120,000
GEORGE STATE BANK	GEORGE	1	\$115,000
SIBLEY STATE BANK	SIBLEY	1	\$115,000
METROBANK NATL ASSOC	DAVENPORT	1	\$110,000
AUDUBON STATE BANK	AUDUBON	1	\$110,000
AMERICAN NATIONAL BANK	NEBRASKA	1	\$105,000
PINNACLE BANK	NEBRASKA	1	\$100,000
ROLLING HILLS BANK & TRUST	ATLANTIC	1	\$100,000
TIERONE BANK	LINCOLN	1	\$100,000
SECURITY SAVINGS BANK	EAGLE GROVE	1	\$97,600
FARMERS STATE BANK	JESUP	1	\$94,900
COMMUNITY BANK	ALTON	1	\$90,000
FARMERS & TRADERS SAVINGS BANK	BANCROFT	1	\$90,000
F&M BANK-IOWA	MARSHALLTOWN	1	\$86,500

STATE BANK & TRUST CO.	NEVADA	1	\$81,000
FIDELITY BANK	HUXLEY	1	\$80,000
NEBRASKA STATE BANK OF OMAHA	NEBRASKA	1	\$76,000
IOWA STATE BANK	SAC CITY	1	\$70,000
HOME FEDERAL SAVINGS BANK	ROCHESTER	1	\$69,000
REGIONS BANK	WATERLOO	1	\$66,900
1ST NATL BK - WAVERLY	WAVERLY	1	\$65,000
PLEASANTVILLE STATE BANK	PLEASANTVILLE	1	\$62,500
LEIGHTON STATE BANK	PELLA	1	\$62,000
VALLEY STATE BANK	GUTTENBERG	1	\$61,500
MANUFACTURERS BK & TR CO	FOREST CITY	1	\$60,000
EXCHANGE STATE BANK	EXIRA	1	\$58,500
UNITED BK & TR NATL ASSOC	MARSHALLTOWN	1	\$58,000
PEOPLES SAVINGS BANK	MONTEZUMA	1	\$55,000
COMMUNITY BANK	DUNLAP	1	\$55,000
IOWA-NEBRASKA STATE BANK	NEBRASKA	1	\$55,000
AMERICAN TRUST & SAVINGS BANK	DUBUQUE	1	\$50,000
FIRST NATL BK - SIOUX CENTER	SIOUX CENTER	1	\$50,000
UNION BANK AND TRUST COMPANY	VIRGINIA	1	\$50,000
STERLING FEDERAL BANK, F.S.B.	ILLINOIS	1	\$48,000
BANK IOWA	ALTOONA	1	\$45,000
UNION STATE BANK	GREENFIELD	1	\$44,000
OKEY-VERNON 1ST NATL BK	CORNING	1	\$40,000
PIONEER BANK	SERGEANT BLUFF	1	\$40,000
STATE BANK OF ALCESTER	SOUTH DAKOTA	1	\$36,000
MILLS CNTY BANK NATL ASSOC	GLENWOOD	1	\$25,400
EXCHANGE STATE BANK	ADAIR	1	\$25,000
DE WITT BANK & TRUST CO.	DE WITT	1	\$25,000
FIRST STATE BANK OF MAPLETON	MAPLETON	1	\$20,000
IOWA STATE BANK	SIOUX CENTER	1	\$8,500
SECURITY NATL BK - SIOUX CITY	SIOUX CITY	1	\$8,500